SYNERGIES Committee Meeting #1111 Friday, July 8, 2011, 1:00 PM Winchester Hall, Third Floor Meeting Room

AGENDA

Introduction*

Approval of Minutes

BOE OPEB Update (15 mins.)

Economic Development (10 mins.)

Vehicle Maintenance (15 mins.)

Water/Sewer/Trash/Recycling (15 mins.)

Public Safety (45 mins.)

Announce Next Meeting

Adjourn

^{*}IIT and Health/Social Services submitting written rpts.

SYNERGIES COMMITTEE MEETING #1111 Friday, July 8, 2011, 1:00 P.M. Winchester Hall, Third Floor Meeting Room

County Commissioner Vice President Paul Smith called the meeting to order at 1:02 P.M. Committee members in attendance in addition to Commissioner Smith were: City of Frederick Alderman Karen Young; Josh Russin, City of Frederick Executive Assistant to the Mayor; BOE Member April Miller; Katie Barkdoll, City of Frederick Director of Budgeting and Purchasing; and Belinda Teague-Levy, Executive Assistant to Commissioners' Smith and Gray. Also present were; Frederick Community College Director of Plant Operations Curt Sandusky, Frederick County Public Schools (FCPS) Acting Executive Director of Finance Leslie Pellegrino, FCPS Consultant Walt Brilhart, FCPS Fleet Maintenance Manager Dan Horwath, City of Frederick Chief of Police Kim Dine, City of Frederick Captain Kevin Grubb, Brunswick Chief of Police Milt Frech, Thurmont Chief of Police Greg Eyler, Sheriff Chuck Jenkins, Sheriff's Office Bureau Chief Fred Anderson, County Emergency Management Director Jack Markey, City of Frederick Director of Economic Development Richard Griffin, Frederick Co. Office of Economic Development Executive Director Laurie Boyer, Frederick Co. Director of Utilities and Solid Waste Management Kevin Demosky, Frederick Co. Fleet Services Director Pat Hannah, Frederick Co. Director of Management Services Austin Abraham. and Frederick County Health Officer Barbara Brookmyer.

Commissioner Smith discussed a proposed format with the Committee for an interim Synergies Committee report based on the departments and agencies appearing before the Committee to date. He plans to email a draft for Committee member comments and have a final Interim Report by the August Synergies meeting. Commissioner Smith stated that the Synergies Committee process for identification of current and prospective collaboration is complementary to the establishment of public/private partnerships where feasible in local government.

There were no questions of Dr. Brookmyer who presented the Social/Health Services update report due July 8, 2011.

BOARD OF EDUCATION (BOE) OTHER POST EMPLOYMENT BENEFITS (OPEB)

FCPS Acting Director of Finance, Leslie Pellegrino informed the Synergies Committee that at the November 7, 2007, Board of Education Special Planning Session, the BOE, approved a motion to join with Frederick County Government to establish a separate OPEB Trust with a joint investment trust arrangement. Frederick County Public Schools' (FCPS) financials indicate, to date, a FCPS/County joint savings of \$20,150 in Trust establishment fees due largely to a reduction in filing fees to the Internal Revenue Service. FCPS has saved an additional \$33,027 in investment fees by using the same investment firms as does the County for the County Pension Plan and the OPEB Trust. Savings are expected to increase as the BOE OPEB Trust enhances.

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ECONOMIC DEVELOPMENT

Laurie Boyer, County OED and Richard Griffin, City of Frederick OED, identified seven task areas that Frederick City and the County accomplish collectively to achieve fiscal and staff efficiency. Marketing synergies are realized in joint advertising as well as cost and staff sharing when exhibiting at tradeshows. Planning, and promoting the City and the County, as well as staffing local and regional events are shared as with the local procurement fair or "Business at the Crossroads" with Morgan Stanley Smith Barney. CoStar, EMSI, ESRI, business data, and Dun and Bradstreet are examples of software accessed by both the Frederick City and the County Economic Development offices. City/Co. Economic Development staff work in tandem to advocate on legislative issues affecting business in Frederick County such as tax credit programs, Brownfields, and redevelopment initiatives. Business recruitment is enhanced by joint tours of municipal and county sites, referrals, and the distribution of sales packets. City/County Economic Development have and will continue to work together on promotion of the Frederick area regarding Ft. Detrick and the BRAC Revitalization. Cost sharing enables an increased number of projects to be completed. Commissioner Smith asked for a breakout of savings and Director Boyer said she would promptly provide that information to the Committee.

VEHICLE MAINTENANCE

Director of Management Services Austin Abraham, Director of Co. Fleet Services Dept. Pat Hannah, Curt, Sandusky (FCC), Dan Horwath (FCPS) and Walt Brilhart (FCPS) discussed potential cost-savings the Vehicle Maintenance Synergy Committee had identified. When a vehicle is ready for elimination from the fleet, it may still be useful to another agency. Offering such vehicles under a predetermined pricing model would be cost effective for the purchasing agency and avoid public auction. Participants would not bid against the "retail" buyers and would simplify the sales transaction process. Agencies have the potential to realize a savings of \$22,000 a year by sharing fuel sites and dispensing fuel at cost to each other. Reverse auctions are being researched by the agencies in the Vehicle Maintenance Synergy Committee to find a working model for deeper discounts in purchasing vehicles than has been realized piggybacking State contracts. FCPS have benefitted from utilizing the reverse auction process. No savings projection is yet available. Alderman Young asked about the possibility of setting a savings goal to help ascertain if the reverse auction process was worth the time spent preparing and conducting the auction. Mr. Brilhart replied that it would be difficult to establish a goal because there are so many unpredictable variables affecting a reverse auction at any given time. The Vehicle Maintenance Synergy Group may have a savings dollar figure in approximately 6 months. There have been overall savings by Frederick County and FCPS both using the same vehicle management system. Austin Abraham will ascertain any possible savings in this system's software maintenance.

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RECYCLING

The Frederick County Recycling Office has instituted a County Office Recycling Program and has suggested that the City of Frederick piggyback this program. The County administers the curbside recycling program in both the County and in the municipalities. The County also grinds the wood waste and screens street sweepings at the Highland Street yard in the City of Frederick. Frederick Community College and Frederick County Public Schools piggyback the County's recyclable materials collection. Reductions in tipping fees have resulted in savings for FCC and FCPS. Recycling has saved FCPS \$60,000 in tipping fees to date. The Frederick County Recycling Office educates and performs outreach to schools. The County's Commercial Coordinator provides technical assistance to Frederick Community College and Frederick County Public Schools regarding their discrete recycling programs. The municipalities and the County cooperated in the single-stream recycling roll-out in 2009. Food waste collection is being looked into, but is a costly process.

WATER AND SEWER

Kevin Demosky, Director of County Utilities and Solid Waste Management, presented the synergies between the County and the City of Frederick in water and sewer operations by sharing equipment, and in the cost of procuring Whitman, Riquardt and Associates studies, lab testing and chemical bids. The County's lab is used by municipalities on an emergency basis. Procurement of chemicals and materials is one of the most cost effective synergies with the City of Frederick. [We do not have a figure for the amount of these savings.] The Frederick City has in-house opportunities for Supervisory Control and Data Acquisition. Differing governmental budget timelines is an impediment to synchronization.

PUBLIC SAFETY

Frederick City Police Chief Kim Dine reviewed numerous synergies in which Frederick City Police has been a participant. Frederick City is where approximately one-half of Part 1 crimes occur in the County. Part 1 crimes are major offenses such as murder, rape, robbery, aggravated assault, burglary, theft, and stolen autos reported the FBI under the Uniform Crime Reporting System Reported Part 1 crimes have declined 7 out of the last nine years and is now lower than 20 years ago even with an increased population. About 66% of all violent crime in the County occurs in the City of Frederick.

The City of Frederick Police share the Computer Aided Dispatch/Records Management System/Jail Management System and Mobile Data System enabling enhanced data collaboration with other criminal justice partners like the State's Attorney's Office.

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The County's IIT Division connects all the County's law enforcement agencies to a fiber based computer network. The County/City of Frederick and the State share the same telephone network infrastructure. The City of Frederick and the County are in the process of combining their radio systems for projected completion by year-end 2011. The City of Frederick would have to spend approximately \$13 million to purchase and activate its own radio system. The City of Frederick permits the County to use their tower sites for antennas at no cost. A contractual agreement between Frederick City/County/State has been in place since 1976 for a mutually utilized radio communication site at the City of Frederick Watershed. The City contributed the land, the county provided the building with equipment and the State built the tower.

The Frederick City Police Training Academy is oldest continually certified police academy in Western Maryland. To date, 21 jurisdictions throughout the State of Maryland have police graduates from Frederick's Police Academy. The Federal Bureau of Investigation (FBI) has a memorandum of understanding with Frederick City Police to assist in the maintenance of the firing range for which the FBI paid half of the renovation costs to upgrade. The Frederick City Police have saved approximately \$36,000 so far this year in court duty overtime partially due to traffic court dates now being set upon request rather than automatic. Commissioner Smith asked Chief Dine for actual savings he could provide due to past or present operations synergies.

The Sheriff suggested that a grants coordinator could be an asset to all the law enforcement agencies in Frederick County. He agreed that substantial synergies in collaborative training were being realized and would continue into the future. Generally, the Sheriff's Office and the City of Frederick Police piggy-back State equipment contracts. The Sheriff has sole responsibility for the courts and detention. However, the Frederick County Sheriff's Office and the Frederick City Police share requests for canine services, The Frederick City Police uses the County Detention Center for central booking and housing prisoners. Frederick City Police also handle their domestic violence cases along with any related confiscation and storage of weapons which is technically a responsibility of the Sheriff's Office.

Homeland Security is interested in a regional location in Frederick County. Increased resources would be available if Homeland Security locates here. One of only three Criminal Justice Information System Certification Programs in Western Maryland is operated by the Frederick City Police Department.

By unanimous consent, the minutes of the June 17, 2011 Synergies Committee meeting was approved as corrected.

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The next meeting of the Synergies Committee is scheduled for August 19, 2011, 2PM, in the 3rd Floor Meeting Room of Winchester Hall.

There being no further business to come before the Committee, the meeting was adjourned at 2:45PM.

Respectfully submitted,

Belinda Teague-Levy, Executive Assistant
Office of Co. Commissioner Paul Smith

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Teague:Levy, Belinda

From;

Weakley, Sherry

Senti

Thursday, July 14, 2011 2:36 PM

To: Subject: Teague-Levy, Belinda IT Synergles Cost Savings

Belinda,

· As we talked:

1) Contracts: \$70,000
Through synergy discussions, FCPS explored sayings by using the same internet Service Provider (Network MD) that the County is using to meet FCPS needs for additional internet bandwidth. FCPS recently moved to the Network MD, using the same State of MD contract that FCG rides and has \$570,000 in savings over their former contract terms.

2) Training: \$1,000 FCC schedules new technology overview and intro courses for instructors and staff as new technologies are planned for the curriculum. FCC has offered seats in these classes to FCPS, FCG and the City, at no cost, since the courses must be held for FCC staff/faculty; this initiative is on going and has saved \$1,000 in equivalent training for FCPS & FCC to date.

Security Training: \$3,236 negotiated savings by securing one contract for FCG, FCC, FCPS (City may use in next budget year)

Online security training for all employees, FCC students to get FCC, FCPS and FCG into compliance with audit recommendations to offer more security awareness training. FCG's FBI affiliation provided this lower cost training opportunity for all partners; initial costs from private vendors or once a year security experts were \$25,000 \$75,000 higher.

Send me an email or give me a call if you have any questions (I'll be on leave Fri, 7/15 & Mon, 7/18) but I'll check emails at least occasionally.

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/Sherry × 12377

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410 EB	3.0 IT training on common applications – IT Lunch Schös 3.1 Software Upgrade-Preview MS Windows 7.25,015,2010	FCC facilitating/sharing existings celles Scheduled; FCC Will continue to iffdluda FCPS, FCC City	000,ttg:
,	4.0 Employee.Security Awareness:Training.	FCG, FCC, FCPS-stated purchasesAndividual Agency-online branded Taming: 4-715, 16,1150 seate, 14, Lessons, City-interested but tio-funds	over other training options / reduces 78%, meets
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T o	implemented il collaboratioji webși te	opportunities.	institutional knowledge, & swareness
ä	FCPS sharing WS. Offfice communicator progress.	FCPS sharing progress with FCG, FCC, City	QBL
7.0 Te	7.0 Teleconference capabilities	Explore Goto Meeting, Webex, Shared video cont, euc.	OST
20.5	3.0 Centralized power management of PCs & other technologies:	FCG consulant wat race of race	Tap.
S C C	S.o Shared Trouble call systems;	Develop requirements over meacon more les expires FCG will continue communicate.	
70:00	doo Emergency, vouncement System	all interested agenicles.	TBD /Staff time, volume discounts
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TTOTA	TT.0 Centralize management of building automotion systems	FCG-consulting:w/FCC&:FCPS	A CONTRACTOR OF THE PARTY OF TH
12.0 Di	12.0 Document Wanagement System advising	FCPS consulting W/FCC & FCG	
13.0 Å:	113.0 Asset Management (PCs, Printers, "walkaways"):	dentifying shared-challenges approximates James challenges James challenge	Reduced total cost of own ership
- 1	14.0 Copier/orhtermanagement (sustainability)	FCPS.constitung.w/rcc-arrest containate w/r memory.	Savings / Benefite:
2 Yrs / TBD Efficiency	fficiency	Propriess/ Autus	,
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. x17:0 Er	17.0 Employee Training / Certification tracking	Will cobrdinate with HR depts	
18.0 V	18.0 Video Savellance/Video Management	•	•
0.00	19.0 Data Archiving/Disastet Recovery		
De la constant	Data Well-circumstance	Progress/Status	Savings/, Bonetics
21.05	21.0 Student Work Study/Intern Opportunities	Continue to share opportunities	the state of the s
,22.0 R	22.0 Radio systems	Share challenges/opportunities/progress for it support	TBD/Staff tlme
23:0 II	23.0 ir Compliance (Policy, Procedures, and Regulations)	Shared security shared and the events populated as:	
74.0	24.0 Open Source where appropriate and provides savings	Considered for all drelleds	
251.	AtAGlance-GIS data presentation tool	Shared with FCPS, FCC & City during soft launch; explore opportubilities to incorpor	TBD/Stair time & improved cluzen access Tain:/ Redires data divolication. & staif costs
25.1	GIS data shared:	City/County data exchange on-going	Fig.
26.0 [26.0 Data Center Efficiencies, Redundancy, Disaster Recovery	Consider as contracts expire erneeus, upportunities accidentified	

-Matt Bowman, City of Frederick <u>mbowman@cityoffrederick.com</u> 301-600-5209*
Bill Boyer, Frederick County Public Schools<u>r Willam.bover.@fcbixorr.</u>-301-644-5218*
Lori Rounds, Frederick Community Colleges <u>Irotifids@frederick.edds</u> 301-460-2548
Streity Wealdiey, Frederick County Gövit <u>Swealdiek@frederick.eountymd.rov.</u>, 301-600-2377

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1		Propress/Status	Savings://.isenaucs
30.Days	Efficiency Roonomics of scale through volume purchisses Staff Technical Training* new*	FCPS piloting low cost on-demand tech.// mgmt training & will confirm ability to share contract, provide test-licenses.	CGT. ,
	122 Intranet Service Provider (ISP):- new-	FCPS realizing savings via FCG Network:ND provider, FCC vill consider savings at e Coordinating W/Parchasing Dept's to struckire/contracts for all agendes to	~\$70,000 savings for PCPS
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6.2	FCPS sharing WS Office communicator prograss	September of the Septem	
7.	7.0 Teleconference capabilities	Explore 50.10 Meduling with FCC & FCPS	(081)
	5.0 Centralizet/power management of 2.5 would be a second in 15.0 Shared Trouble-fall systems	Develop requirements over next 6 months.	And the state of t
취 	10.0 Emergency Notification System		Table State times and Table State States of States States of State
			Efficiency/reduced.costs/&risks
1 Yr / 15D	1 Yr / 16D Engency 41 of Centralise management of building automation systems	FCG.consultingwyFcCc&rCPS	,
: ; ;	12:0 Document Management System advicing	FCPS'constitutions/infactors/states	
H	13.0 Asset Management (POS-Printers, "Wallaways").	identifying stated change of the coordinate w/Purchasing	Reduced total cost of ownership
3	14.0 Copter/printer management (sustainability)	Principle of the second of the	Savings /, Benefits
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	250 Data Center Emoienacy, Neumany, Property Control of the Contro	Consider as contracts expire & necds/opportunities are identified.	

Natt Bowman; City of Fredericke<u>mbowman@divoffrederickerom, 3</u>04-600;6209-Bill Boyer, Frederick County Public Schools; <u>william boyer of tassen</u>; 301-606;6208-Lort Romits; Frederick Community Colleget <u>ironals@frederickeroum</u>;301-846-2548-Shëriy; Wealdey; Frederick County/Govet, <u>sweakley@frederickeroumtarou</u>;301-800-2377

Health and Scaral Services July 8, 2011

Service or Activity Type. Health Services	Sarvicos			
and the factor of the same of				
	Who		Opportunities for	
Program Type	Operates	Source of Funding	Synergy	Comments
Primary Care		1		
Dental - child	FCHD	Collections, State, County	Not at this time	Providing to CDI Head Start through funding from DHMH.
			Private	
1	2	,	ship	Through RFP process partner with private sector to provide
Mental Health Treatment - child		Collections State	All eauy	linited entelgericy services only.
Mental Health Treatment - adult	FCHD		Will explore	
Substance Abuse Treatment - adolescent	FCHD	Collections, State	Not at this time	
A PROPERTY OF THE PROPERTY OF		•	Yes, with	
Substance Abuse Treatment -	L C T	Collections, State,	Detention Center	,
מממו	2	County	1	00 10 10 00 00 00 00 00 00 00 00 00 00 0
Screen Temporary Cash			rarmersnip already with	this function, but does not need to be performed by the local
Assistance Applicants	FCHD	State	FCDSS	health department.
Communicable Disease				COMAR 10.06 Local Health Departments are required to
Investigation and Surveillance	FCHD	State/County	No	perform this function.
	·			GOMAR 10 06 01 21 ocal Health Department must assure
				that individuals are assessed and treated per protocol and
Tuberculosis Evaluation and				LHD must investigate contacts and treat accordingly. LHD
Treatment	FCHD	State	Not at this time	required to enter information into State database.
				State requires Local Health Departments to initiate refugee
Refugee Health Assessments	FCHD	State	Not at this time	health assessment.
:				Many local private providers do not carry all required (for
Immunizations - child	FCHD	Collections, State	Will explore	school entry) vaccines for children.
Immunizations - adult	FCHD	Collections. State	Will explore	Many local private providers do not carry all recommended vaccines for adults.
Perinatal Hepatitis B Case				
Management	FCHD	State	No	Local Health Department required to perform this function.

Service or Activity Type: Health Services	Services	,		
	Who		Opportunities for	
Program Type	Operates	Source of Funding	Synergy	Comments
Rabies Vaccination - humans pre-				COMAR 10.06.02 Local Health Department must provide vaccine for pre-exposure free of charge to persons providing rabies control services. The FCHD already partners with Animal Control to provide the pre-exposure vaccine for
exposure	FCHD	State/County ·	Yes	Animal Controls employees free of charge.
Rabies Vaccination - humans	-	Collections,	Yes, with Animal	COMAR 10.06.02 Local Health Department must assure post
post-exposure	FCHD	State/County	Control	exposure treatment is provided regardless of ability to pay.
		Collections	Public Private Partnership with	COMAR 10.06.02 Local Health Department must conduct 2
Dahina Vancination note	ב ב ב	Other County	loopl wat	
,	-	Ş		COMAR 10 08 00 Local Health Department must investigate
				all exposures and potential contacts and assure post
				The health officer or the Maryland Public Health Veterinarian
Rabies Control (bite/exposure				shall direct the quarantine, examination, control, and
investigations, specimen		•	Yes, with Animal	disposition of any animal that bites or otherwise potentially
	FCHD	State/County	Control	exposes a human to rabies, according to COMAR 10.06.02.
nseling; Testing;				COMAR 10:52:10:03 an .05 and Maryland Code Article:27 section 765 Testing must be performed by Local Health
Education	ECHD	State	No.	Departmentus:court/ordered
			Yes, with private HIV case	Case managers contract with private providers to provide
HIV.Case Management	ECHD.	Grant	providers	necessary/services
HIV/Health Care Clinic	ECHD	State.	Yes	State pays for the clinic services provided at ECHD building.
			Public-Private	FCHD through contract mechanism makes State grant
		ot to	Partnership	funding available to private sector to perform the grant
1 and	רכוזט	O.Idile:	alleauy exists	deliverables.

Service or Activity Type: Health Services	Services			
1	Who	2	Opportunities for	
Program Type	Operates	Source of Funding	Synergy	Comments
Sexually Transmitted Infection			Dobling Develop	FCHD through contract mechanism makes State treatment
Testing Treatment Editeston			r ublic-riivale	iunding available. Per centific i i i i i i i i i i i i i i i i i i
Surveillance	FCHD	State/County, State	Farmersnip already exists	performs required surveillance activities and assures that testing and contact follow-up occurs.
			Coordination	Coordination occurred when similar services provided to
-			aiready -	different population - assured not duplicating clients and co-
			previously with	located services in past.
			Citizen's Services	
Management	FCHD	State/County	grantee and now with new grantee	
				COMAR 13A.05.05.07 Implementation and coordination of
				regulations .0515 is a joint responsibility of the local school
			Partnership with	superintendent and local health officer. FCHD provides day-to-
School Health Services	FCHD	County	FCPS already	day administrative and clinical management.
-				COMAR 13A.05.05.07C3 The Local Health Department is
1		•	-	responsible for screening in public and private schools that
Hearing and Vision Screening in			Partnership with	receive a certificate of approval under Education Article 2-
Public and Private Schools	FCHD	County	FCPS already	.206.
	County -			Three separate competitive processes to provide funding for
	Citizens			expanding dental hours to children; mental health services to
1		•	-	children; and prenatal services - end users are low income
Health-E Kids	OCF/LMB	County	Bid process	families unable to afford services.
Investigate food borne illness				COMAR 10.06.01 & 10.15.03 Local Health Department is
complaints	단단	State/County	No.	required to investigate.
Investigate clean indoor air				
complaints - related to smoking in				COMAR 10.19.04 Local Health Departments are required to
food service facilities	FCHD	State/County ~	No	investigate, educate and enforce the regulations and law
Investigate nuisance complaints				
impacting public health and		•		
of imminent public health				Environment Article 10-201 Local Health Departments
hazards	FCHD	State/County	No	required to investigate.

Service or Activity Type: Health Services	h Services			
1	Who		Opportunities for	
Medical Assistance - see	Operates	Source of Funding	Synergy	Comments
	FCHD	State	Yes	
	,		Already partner	
		-	with FCAA and	
Uninsured Resources Referrals	FCHD	Grant	others in private sector	
School-Based Health Center	FCHD + FCPS Grant	Grant	Already partner with FCPS	FCHD grant ended June 2011 and FCAA entered into
Adult Evaluation and Device.				Health General Section 10-603(a)2(c)1 Each geriatric evaluation shall be done by the geriatric evaluation to
Services	FCHD	Collections, State	No	county health department for persons 65+ years seeking admission to psychiatric facility
Personal Care Program Case				COMAR 10.09.20.03C2 Maryland Medicaid requires that a local health department nurse case monitor performs and
	FCHD	Collections	No	assessment of the recipient's personally care needs and the applicant's available support system.
re Program Provider	; ;			COMAR 10 09 20 02 Document DUMP 4 1 1 1
Training for Nursing Home Staff	FCHD	Collections	No	in turn Local Health Departments are to provide the consider and
Issues	FCHD	Grant	Will explore	FCHD mental health counselors provide this much needed
			Yes	Transitioned to private
Lead Folsoning Referrals	FCHD	State	No	LHD case management required bond
			Partnerships more	manused on lead level.
			formal when	
Tobacco Cessation			funding available	
nietrativo Caro			for partners	State funding specifically for I HDs
		State	No	State funding specifically for Luca.
		State	Partner with DSS	State funding specifically for 1 LDs.
Wells-Certificate of Potablish	CY.		PPP in place	PPP= FCHD/Canaan Valley Institute MOI:
	רכחט	County/fees	PPP in place	Customer has option of using private labe for MO
				Private labs for VV (esting